

**Capability Statement**

**Introduction**

R & O Communications was founded in 1994 as an owner operator business incorporating only one

person and one vehicle. In the 22 years since, R&O Communications has grown to now employ 21 staff members and has 11 service vehicles. It has built a reputation that has seen it become one of the leading and most respected suppliers and installers of telephone systems, data systems and communications solutions in South East Queensland. Our vehicle fleet is mine ready and equipped for outback travel. Vehicles carry a variety of stock on-board for most circumstances. We have completed projects in many areas of Australia, ranging from the Eastern Seaboard to the Queensland/Northern Territory border. Our team have also carried out projects in Victoria, Far North Qld, NSW, WA and the Northern Territory.

Our strength is in being able to design, implement and maintain solutions that are not straight out

of the box. Although we can provide and install simple off the shelf services with ease, we have made a name for ourselves by providing solutions that other communication companies can or are not willing to look at.

**Main Business Capabilities**

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Solution design and implementation for all voice and data requirements

Voice and data copper cabling up to Certified Cat6 & Cat6A

Optic Fibre – single mode and multimode cabling and testing of standard and GPON products

Installation and maintenance of phone systems - NEC, Aria, Avaya, Panasonic, Omni, Commander, Nortel, Matrix and Samsung brands

IP Telephony – Point to Point Wireless, mobility, and VOIP SIP Trunks and SIP extensions configuration and setup

Intercom Systems - Aiphone, Urmet and Fermax and many others Wireless data solutions – voice, video streaming and mobility

Underground and aerial cabling – optic fibre, copper, building lead-ins and UTP in premise 2 Way radios systems – UHF, VHF

Video – MATV, CCTV and IPTV

Telemetry – wireless, 3G and 4G technologies

Antenna installation – TV, Digital TV and Yagi for 3G, 4G and 4GX Public Address systems – installation and maintenance

Digital Signs – supply and installation Telstra TIPT install

School Signs

Big screen TV installation and supply Audio visual and video conferencing

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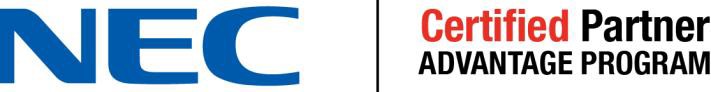
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**Industry Sectors That We Service**

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Finance

Education Architecture Law Accountancy Mining Engineering Agriculture Automotive

Recreational/Sports and Gaming

Federal Government and Local Government

**Specialised Certifications**

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NEC™ Prestige Channel Partner, which incorporates the design, supply and maintenance of

NEC™ Telephone Systems and related accessories

Netgear D-Link Cisco

Molex Certified Installer Panduit Certified Installer

CAT5/CAT6/CAT6A Cable Certified - with appropriate test gear Fibre Optic Certified – with appropriate test gear

Telstra accreditation for lead-in installation Wireless trained

ISGM and NBN Accredited Security Licensed

Cert III Certified

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**Our Leading Clients**

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Heritage Bank

Vanderfield

University of Southern Queensland Education Queensland

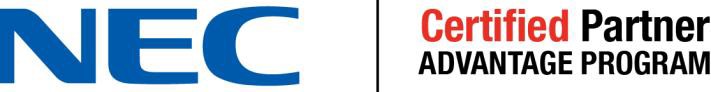
St. Vincent’s Hospital Toowoomba

QBuild TAFE Qld

Ostwald Bros NRG Electrical QGC

AGL QIC

New Hope Coal



**Contact Details**

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Street Address:

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Fax:

Email:

Year Established: ABN: